

**Albany New Business Generation**  
**979-LEADS (5323)**  
**www.AlbanyNBG.org**  
**albanynbg@gmail.com**

Welcome to Albany New Business Generation, a business leads group for the Albany area and surrounding communities. Please enjoy a delicious breakfast, as our guest. The one first breakfast is complimentary. Just give your breakfast receipt to the NBG Treasurer at the end of the meeting. As a guest, you are required to attend two consecutive meetings before joining the membership.

New Business Generation allows only one of each business category to participate in the group at any given time, however people do come and go, so if your spot is taken now, there may be an opening in the future. We suggest you sign the guest list and indicate your desire to become part of this group. Similar businesses may join if they focus on different items. A bank may be a member that focuses on checking and savings, while another person could be representing an investment company, while a third processes merchant accounts. All very similar businesses but yet they are still different. We only ask that if your business does cross at some point, to refrain from advertising that portion of your business at our group.

The NBG meeting is every Wednesday morning starting exactly at 7:45 AM. We ask you to arrive early enough to order your breakfast and get settled in so the meeting starts on time. We try to end the meeting by 9:00 AM, or sooner when possible. This NBG group requires participation to exchange leads. Before joining please ask yourself if you feel comfortable attending weekly meetings at this hour. Lack of attendance could result in your slot being replaced by another business. Bylaws state that you can have no more than four unexcused absences during any consecutive three months. If you cannot make a meeting due to work, illness or travel, you can call the leads line 541.979-LEADS, another member, or email [albanynbg@gmail.com](mailto:albanynbg@gmail.com). During the meeting we will give honorable mentions to all who requested one. An Honorable Mention does not mean it is an excused absence. Another option to avoid taking an absence is to send a co-worker or friend as a proxy.

Dues for this leads group is \$80 per year, and is prorated depending on which fiscal quarter you join. We do meet year around. Highly suggested Breakfast purchases, with tips, pay for the meeting space. Regular weekly attendance is expected and encouraged to keep up on the news of current happenings.

Here is an overview of a typical meeting:

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| 1. <i>Pledge of Allegiance</i>                 | 7. <i>Spotlight Speaker</i>                                  |
| 2. <i>Opening overview</i>                     | 8. <i>Drawings: Speaker door prize &amp; Gambling basket</i> |
| 3. <i>Introduction of Board of Directors</i>   | 9. <i>New &amp; Old Business</i>                             |
| 4. <i>Introduction of Members &amp; Guests</i> | 10. <i>Announcements, Events &amp; Special Offers</i>        |
| 5. <i>Honorable Mentions</i>                   | 11. <i>Adjournment</i>                                       |
| 6. <i>Leads &amp; Testimonials</i>             |  |

We try our best to keep the meeting on track and flowing. Please feel free to participate and ask questions. We try to have a fun and enjoyable meeting, although our main goal is to pass leads and help promote our member's businesses.

If you do wish to join, please pick up an application from a Board member, or fill one out online at [albanynbg.org/downloads/](http://albanynbg.org/downloads/). Our website contains all needed information including speaking schedules, member directories, event calendar and more. Speaker schedules are on a first come, first served sign-up sheet. The Speaker sign-up sheet is available with the Attendance list at the sign-in area of each meeting.

If you have any questions, please ask another member or anyone on the NBG Board. We are very pleased you decided to visit Albany New Business Generation and hope your visit is enjoyable.

Cordially,  
Albany New Business Generation & the NBG Board of Directors

[www.AlbanyNBG.org](http://www.AlbanyNBG.org)